



LONDON AND  
SOUTH EAST  
PROCUREMENT

# MULTI-DISCIPLINARY CONSULTANCY SERVICES

11TH JANUARY 2022 - 10TH JANUARY 2028



Improving lives and places  
through quality procurement solutions

[LSE.LHCPROCURE.ORG.UK](https://LSE.LHCPROCURE.ORG.UK)

MDC1 FRAMEWORK GUIDE



# WHY HAS THIS FRAMEWORK BEEN DEVELOPED

This framework has been developed to provide an efficient, value for money procurement route for local authorities; registered social landlords; councils, boards, and trusts, and other public sector bodies seeking a comprehensive range of high-quality consultancy services across multiple disciplines.

## Key benefits - at a glance:

- ✓ Higher service standards through access to innovative companies of varying sizes, who are experts in collaboration
- ✓ Greater customer service by focussing on collaboration and social value
- ✓ A diverse supply base that reflects the London & SE communities we serve
- ✓ A sustainable supply base due to the flexible structure and 6 year term of the framework

Suitable for public sector refurbishment and new build projects of all sizes, it will enable organisations to access high quality pre-approved suppliers of all sizes who can deliver projects across a range of public buildings including:

- > Publicly funded schools, universities, and colleges
- > NHS healthcare buildings
- > Fire, ambulance, and police stations
- > Other public buildings and associated works
- > Residential properties (when part of a mixed-use development)
- > Student accommodation
- > Commercial to residential conversions
- > Community buildings
- > Public offices

## LHC Lifetime Values

In addition to providing our clients with competitively tendered Framework Agreements for building works, goods, and services LHC is committed to delivering tangible social value and community benefits that meet local and regional needs. LHC work with our clients and appointed companies to ensure that wherever possible projects delivered using our Frameworks leave a social legacy.

LHC has aligned its activities to create the LHC Lifetime Values, which uses the four key value categories as identified in the value toolkit by the Construction Innovation Hub (CIH). CIH has been established by Government to progress innovation in the construction sector.

During the life of the Framework LHC will work with clients and appointed companies to promote, identify, implement, and monitor the impact of these value categories, which could be supported by social value and community benefit initiatives alongside the delivery of the works or service contracts in meeting local and regional needs.



LHC procures frameworks, in accordance with The Public Contracts Regulations 2015, which can be used by local authorities, social landlords and other public sector bodies to procure works, products and services for the construction, refurbishment and maintenance of social housing, schools and public buildings.

Established in 1966, LHC are acknowledged as one of the most experienced and respected providers of procurement frameworks in the construction sector.

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# ABOUT THE FRAMEWORK

The Multi-Disciplinary Consultancy Services Framework is the first framework of its kind to have been provided by LHC to the London and South East region.

The tender was carried out in strict accordance with the EU Procurement Directive and UK public sector procurement rules. Places on the framework were awarded to 97 different suppliers in 12 workstreams. The companies appointed to the framework are registered, qualified organisations with a track record in public sector.

The term of the framework is from **11th January 2022 – 10th January 2028**. However, individual call off projects can be completed beyond the six-year duration of the framework as long as a contract is in place prior to the framework expiry date.

## Our vision for the framework

The MDC1 framework has been created to help organisations build capacity strength and provide a comprehensive range of high-quality consultancy services across multiple disciplines to the public sector.

Following client feedback on the restrictive nature of value bands, combined with the vision to remove barriers for SMEs, this framework has been designed to be open and transparent.

Value bands have been removed which means full visibility of work to any company within a discipline, and the ability to apply for any call-off. The transparency and ethos of the framework encourages micro-SMEs to collaborate or partner with larger companies to bid, which in turn encourages growth through the six year life of the framework, making it more sustainable in the long term.

Our Client Support Managers and Technical Managers will be on hand to provide guidance around how to short-list applicants if a smaller list of bidders is required.

Aimed at projects of all sizes to meet client need and truly reflect the current market, it will also help organisations to offer something more through the evaluation of bidders' focus on EDI and customer service.



“ Our vision is to provide the most realistic and effective solutions in public sector procurement whilst driving equal opportunity, reducing barriers to entry for smaller businesses, and appointing companies with diverse leadership and workforces that reflect the regions and communities that the framework will serve. ”

# WORKSTREAM OPTIONS

We have developed 12 workstreams reflecting 11 individual disciplines alongside one multi-discipline workstream to cater for the different types of consultancy services available across the public sector. The workstreams are as follows:

**Workstream 1:  
Architects (excluding London)**

**Workstream 2:  
Building Services Engineers**

**Workstream 3:  
Building Surveyors**

**Workstream 4:  
Clerk of Works**

**Workstream 5:  
Quantity Surveyors**

**Workstream 6:  
Employers Agents**

**Workstream 7:  
Planning Consultants**

**Workstream 8:  
Principal Designers**

**Workstream 9:  
Project Managers**

**Workstream 10:  
Structural Engineers**

**Workstream 11:  
Civil Engineers**

**Workstream 12:  
Multi-Discipline Services  
(covers all workstreams)**

## Regional areas covered:

**I - London**

**J - South East England**

Berkshire, Buckinghamshire and Oxfordshire

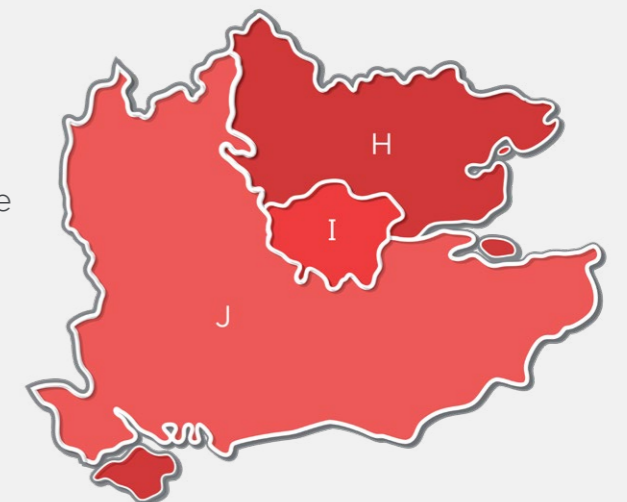
Surrey East and West Sussex

Hampshire, Isle of Wight and Kent

**H - East of England**

Bedfordshire & Hertfordshire

Essex



# APPOINTED COMPANIES LONDON AND SOUTH EAST

The following 114 companies have been appointed to MDC1 after successfully completing the two-stage application and tendering process:



Workstream 1 - Architects (excluding London)		
Micro-Enterprise	Small Enterprise	Medium+ Enterprise
Architecture00	Austin-Smith:Lord	Baily Garner
Autor	DSDHA	BPTW
Daykin Marshall Studio	GSSArchitecture	Jestico + Whiles + Associates
Hayhurst and Co	RCKa	Karakusevic Carson Architects
KAEBCA	Rock Townsend	Levitt Bernstein Associates
TOCA	Waugh Thistleton Architects	LSI Architects (Design)

Workstream 2 - Building Services Engineers	
Small Enterprise	Medium+ Enterprise
Butler & Young Associates	Couch Perry Wilkes
Malachy Walsh & Partners	Clancy Consulting
Pinnacle ESP	Buro Happold
--	BDP
--	Desco (Design & Consultancy)
--	Stantec UK

Workstream 3 - Building Surveyors		
Micro-Enterprise	Small Enterprise	Medium+ Enterprise
Thomas & Thomas	Arcus Consulting	Baily Garner
--	Blakeney Leigh	Currie & Brown UK
--	Daniel Connal	Gleeds Management Services
--	Richard Jackson	Hunters
--	Silver DCC	Potter Raper
--	Welling Partnership Property and Construction Consultants	Watts Group

Workstream 4 - Clerk of Works		
Micro-Enterprise	Small Enterprise	Medium+ Enterprise
BPP Construction Consultants	Betteridge & Milsom	Airey Miller
--	Hickton Consultants	Baily Garner
--	RG+P	Currie & Brown UK
--	Silver DCC	John Rowan and Partners
--		Potter Raper
--		Rund Partnership

\*LISTED ALPHABETICALLY

Workstream 5 - Quantity Surveyors		
Micro-Enterprise	Small Enterprise	Medium+ Enterprise
Costplan Services (South East)	Academy Consulting Solutions	Atkins Réalis
DMR Surveyors	Daniel Connal	John Rowan and Partners
JPN Projects	Fusion Project Management	Potter Raper
Marstan BDB	GSSArchitecture	Stace
Quaye Services	Keegans	Summers Inman Construction and Property Consultants
--	Playle & Partners	WT Partnership

Workstream 6 - Employers Agents		
Micro-Enterprise	Small Enterprise	Medium+ Enterprise
BPP Construction Consultants	Academy Consulting Solutions	Baily Garner
Costplan Services (South East)	Arcus Consulting	Faithorn Farrell Timms
JPN Projects	Keegans	Potter Raper
Marcel Hendricks & Partners	Playle & Partners	Rund Partnership
Marstan BDB	Silver DCC	Watts Group
TOCA	Welling Partnership Property and Construction Consultants	WT Partnership

Workstream 7 - Planning Consultants	
Micro-Enterprise	Medium+ Enterprise
TOCA and NTA Planning	HKS Architects
--	Montagu Evans
--	Quod
--	Stantec UK
--	Turley

Workstream 8 - Principal Designers		
Micro-Enterprise	Small Enterprise	Medium+ Enterprise
Pierce Hill Project Services	Arcus Consulting	Airey Miller
Safety Advisors	Playle & Partners	Faithorn Farrell Timms
--	RISE Management Consulting	John Rowan and Partners
--	Silver DCC	Martin Arnold
--	--	Watts Group
--	--	WT Partnership

\*LISTED ALPHABETICALLY



# APPOINTED COMPANIES LONDON AND SOUTH EAST

## Workstream 9 - Project Managers

Micro-Enterprise	Small Enterprise	Medium+ Enterprise
Marcel Hendricks & Partners	Academy Consulting Solutions	AHR Building Consultancy
One Consulting Group	Fusion Project Management	Atkins Réalis
TOCA	GSSArchitecture	Gleeds Management Services
--	Initiate Consulting	HKS Architects
--	Keegans	John Rowan and Partners
--	Pulse Associates	Stace

## Workstream 10 - Structural Engineers

Micro-Enterprise	Small Enterprise	Medium+ Enterprise
Beta Design Consultants	Egniol Consulting	BDP
MPN UK	HBL Associates	Buro Happold
Tisserin Engineers	Malachy Walsh & Partners	ByrneLooby Partners
--	Richard Jackson	Campbell Reith Hill
--	Structa	Clancy Consulting
--	--	Curtins Consulting

## Workstream 11 - Civil Engineers

Micro-Enterprise	Small Enterprise	Medium+ Enterprise
Beta Design Consultants	Egniol Consulting	ByrneLooby Partners
IK Consulting Engineers	Malachy Walsh & Partners	Campbell Reith Hill
--	Richard Jackson	Clancy Consulting
--	Structa	Curtins Consulting
--	--	Perega
--	--	Price & Myers

## Workstream 12 - Multi-Discipline Services

Small Enterprise	Medium+ Enterprise
ADP Architecture	Bailey Partnership (Consultants)
Capital Property & Construction Consultants	Kier Business Services
ECD Architects	McBains
Fraser Brown MacKenna Architects	Pick Everard
The Fulker Consultancy	Ridge and Partners
--	Turner & Townsend

\*LISTED ALPHABETICALLY

# EVALUATION CRITERIA

The process involved a two-stage Restricted Tender that started with a qualification assessment. Shortlisted tenderers were then invited to submit an Invitation To Tender (ITT).

## Accreditations and certifications

Each bidder was asked to demonstrate that they were suitably registered and had the necessary skills, expertise, and qualifications needed, alongside the health and safety, environmental, equality and quality ISO certifications (or equivalent) in place to be appointed to this framework. Many of our appointments are BIM Ready or working towards this.

Financial due diligence - applicants were assessed on their turnover and checked via Credit Safe. The results of this check were assessed on a pass/fail basis.

## ITT award assessment

Following the qualification stage, the ITT award evaluation process comprised a quality/price criterion, with the sum of both scores establishing the Most Economically Advantageous Tenders (MEAT).

## Award weighting criteria

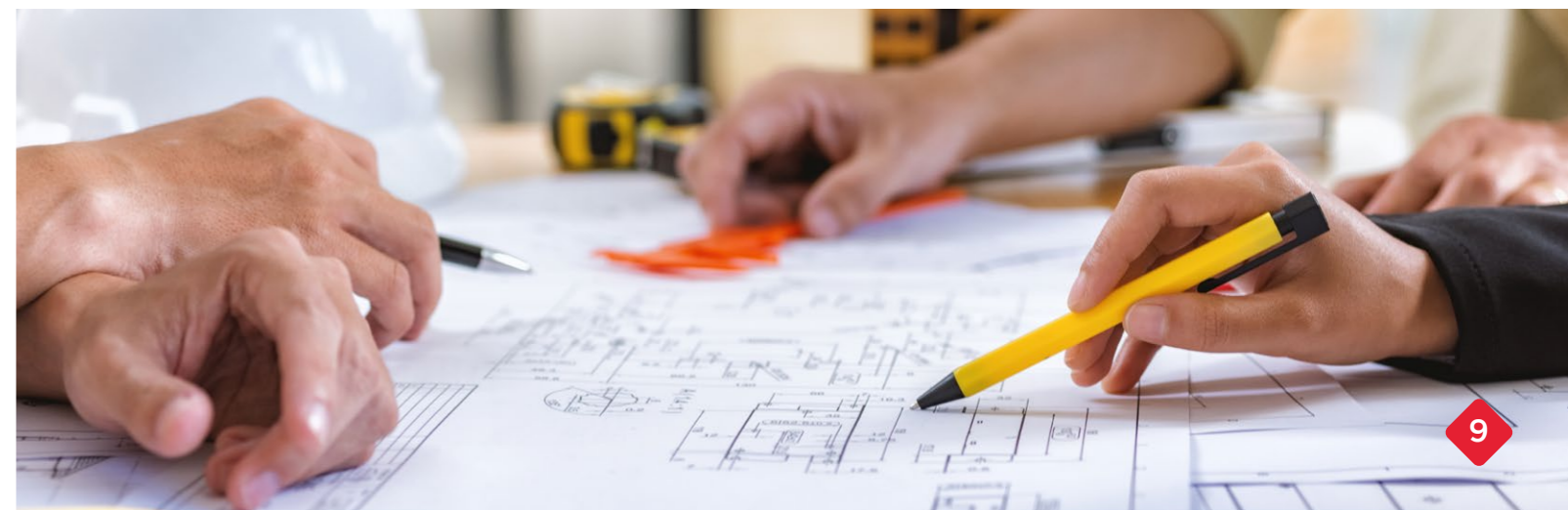
The tenders were evaluated on a **70% quality** and **30% price** split using 'deviation from mean' formulas instead of the usual best price rank. This was to make the framework as balanced as possible and even the playing field for micro-SMEs, small enterprises, and medium to large companies.

## Quality assessment - 70% weighting

The quality element was assessed based on the applicants' written responses to a range of technical questions, with bidders evaluated based on scenarios reflecting real life situations that clients would encounter. These assessed areas such as customer service, site and procurement risk, and flexibility and sensitivity to differing needs, such as EDI matters.

## Price assessment - 30% weighting

The pricing element of the evaluation process accounted for 30% of the overall score. Applicants could apply a regional uplift to their prices and all submissions provided price scores per workstream.



# AWARD OPTIONS

Our clients use one of the following two options to award work:

**Direct award** without further competition, where all terms and conditions of the call-off project are within the terms and conditions of the framework.

**OR**

**Mini-competition**, terms and conditions of the call-off may vary or be modified from the framework or at the client's request.

When calling-off projects, clients can apply the template short form consultancy appointment contract terms that were created for this service, or they can use their own in-house contract terms.

## Eligibility

LHC is a not-for-profit organisation, governed by public law and a central purchasing body providing procurement services. Over 200 publicly funded organisations throughout England use LHC frameworks to procure works, goods and services to construct, refurbish and maintain social housing, schools and public buildings:

- > Local Authorities and any subsidiaries and joint-venture vehicles of those Local Authorities.
- > Registered Social Landlords (RSL), Tenant Management Organisations (TMOs) & Arm's Length Management Organisations (ALMOs)
- > Health Authorities, Councils, Boards and Trusts
- > Publicly Funded Schools
- > Universities and Further Education Establishments
- > Colleges
- > Police Forces
- > Fire and Rescue services
- > Registered Charities

Details of those contracting authorities identified are listed at: [lse.lhcprocure.org.uk/who-we-work-with/](http://lse.lhcprocure.org.uk/who-we-work-with/)

## Accessing the framework

Companies appointed to LHC frameworks are required to pay a small percentage ('the levy') of the total value of every invoice submitted to clients and submit quotations to clients that are inclusive of the levy. As a not-for-profit organisation, LHC returns surplus levy income to our clients to support social value initiatives within the local communities they serve.

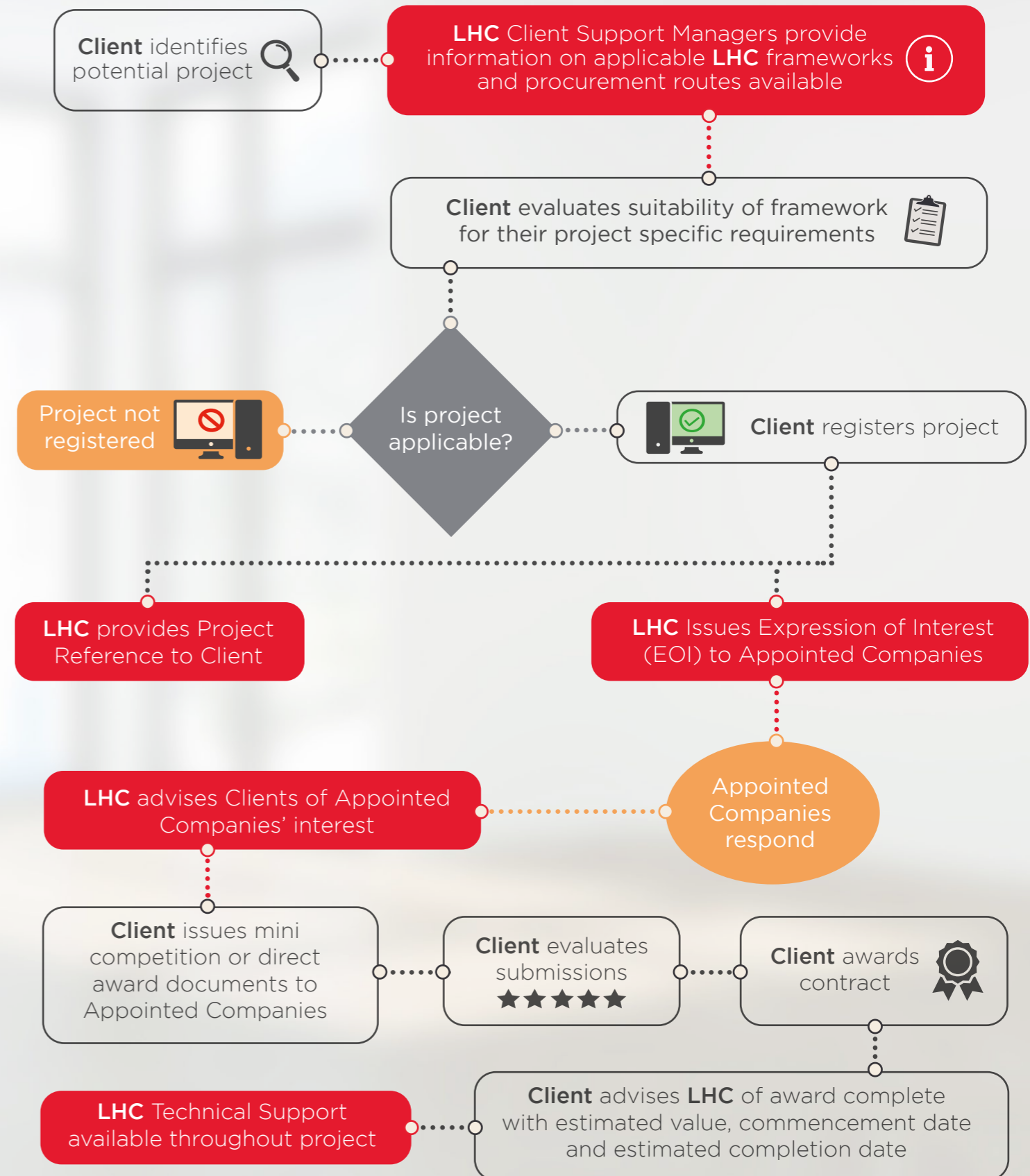
## General Terms and Conditions

LHC has a Short Form Consultancy Appointment template available for Clients who would like to use as their call-off contract terms, or they may use their own.


LHC uses the FAC1 standard form of contract to manage its frameworks. The LHC pro forma, which should be read alongside the FAC1 in published form, details the terms and conditions that govern the operation of the framework, including the procedures to call off projects.

A free copy of the LHC proforma is available upon request. The FAC1 in standard published form can be purchased at a negotiated rate from ACA. To obtain a copy, email [office@acarchitects.co.uk](mailto:office@acarchitects.co.uk) and quote discount code reference - LHC FAC2516102017.

# THE PROCESS OF USING OUR FRAMEWORK





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