

# LHC

Trusted procurement for  
better buildings and homes

## ALIGNED WITH LOCAL NEEDS

## ANNUAL REVIEW 2018/19



# CONTENTS

01

CHAIR'S  
INTRODUCTION

02

OUR PURPOSE:  
JOHN  
SKIVINGTON,  
LHC GROUP  
DIRECTOR

03

BUSINESS  
PERFORMANCE

04

GROWING  
COMMUNITY  
BENEFIT:  
A REMARKABLE  
YEAR

10

OUR LOCALISED  
NETWORK

12

OUR PROJECTS  
AND PRODUCTS

16

OUR  
FRAMEWORKS

18

PEOPLE WITH  
PURPOSE

22

PARTNERSHIPS  
THAT GROW

28

OUR APPOINTED  
COMPANIES

35

OUR CLIENTS

40

OUR  
OPERATIONS

41

UPCOMING  
FRAMEWORKS

## THE IMPORTANCE OF LHC



**COUNCILLOR  
JOHN BEVAN**  
LHC Chair

LHC frameworks and services have never been more important. Austerity, climate change and the housing shortfall are big UK-wide challenges, while each locality also has its own aims and needs, focused on creating better lives for citizens.

So again, in 2018-19, we have seen more client organisations procuring more projects through LHC frameworks, in all parts of the country.

As a not-for-profit consortium LHC has been able to return over £1.2 million of surplus to our members to reinvest in their communities, of which £220,000 is ring-fenced for specific social impact schemes. Such is the success of these schemes, the LHC Board has committed a further £500,000 for the next two years.

As LHC Board members we feel confident to make such decisions based on the continued financial prudence of LHC operations and the dedication of LHC staff to supporting our cause.

I hope you have found working with LHC interesting and rewarding over the last 12 months and we look forward to further strengthening our relationships in the year ahead.

# OUR PURPOSE

LHC is a continually evolving organisation. We move in the direction our public sector clients need us to as regulation, best practice and citizens' needs change. And we adapt our procurement service to offer the latest technology and solutions provided by suppliers.



**JOHN SKIVINGTON**  
LHC Group Director

But as we change, our purpose remains the same: through procurement, delivering better buildings and homes that enhance local communities. Our focus on delivering community benefit is evident in our frameworks; in the Community Benefit Fund we initiated to support social impact schemes;

and in the engagement and motivation within our team. Knowing our work benefits local communities matters to us.

This year has seen further restructuring of LHC, to create a centre of technical excellence to support local delivery operations. These regional hubs enable close collaboration on procurement and community issues between geographically linked members. They are supported by regional managers and client service teams who are focused on helping clients deliver their projects and local objectives.

In 2019, our recently announced partnership with Northern Housing Consortium, named Consortium Procurement Construction 'CPC', will enable us to meet the needs of many more clients in the north of England.

Throughout Great Britain, LHC frameworks were used to purchase over £297,505,638 of products and services during the year ending 31st March 2019, a 19% increase from £250,120,000 in the previous year. We have an exciting development programme for 2019-20, for frameworks and Dynamic Purchasing Systems, and a very active community benefit programme to ensure our purpose continues to be realised.

## PROJECTS BY FRAMEWORK CATEGORY



### Construction Extension & Refurbishment

224 LHC PROJECTS



### Roofing, Windows & Doors

176 LHC PROJECTS



### Property Protection & Maintenance

128 LHC PROJECTS



### Kitchen & Bathrooms

70 LHC PROJECTS



#### NUMBER OF LHC PROJECTS

**598**

#### PROJECTS VALUE

**£297,505,638**

#### REBATES

**£1,259,461**

# £220,000 DISTRIBUTED TO COMMUNITY PROJECTS

As we've established our local hubs, we've given members in each region the opportunity to create and distribute a Community Benefit Fund. The fund is generated from the rebate members receive if they spend over a specified threshold on our frameworks. Members can choose to pool their rebates and decide together on the community projects or social causes they give grants to. Or they can elect to operate a Community Benefit Fund individually.

In each region we appoint independent, expert Community Benefit Fund Managers to find the best local charity partners to meet the specific priority needs of members.

Members in Scotland, Wales and South West England have made huge progress with their Community Benefit Funds, working with their charity partners to nominate recipients and distribute funds. In Scotland they are now in their second year working with the Lintel Trust and can see the significant impact of the grants they've made.

Members in Wales and South West England have completed their first year of nominating projects, working with Southwest Community Matters and Community Foundation Wales respectively. Grants have been allocated to community groups and projects focused on diverse issues, including literacy, technological know-how, environmental sustainability and wellbeing.

For 2019, in London we have appointed Locality as the LHC Community Fund Manager. As Community Benefit Funds become firmly established with members in all six of our local hubs, we look forward to reporting on the great impact the grants to local projects and causes are having.



Members of SWPA work with Southwest Community Matters to distribute grants of up to **£1,000** to local projects and causes.

Southwest Community Matters was formed from South West Foundation, an organisation that supported community groups for over 20 years.

In 2018-19, SWPA distributed grants to three groups in total. They have a fund of **£17,000** to distribute in the coming year.

## Ape Playground;

put forward by United communities

The primary focus of the Ape Playground project is providing adventure play equipment and artistic activities in an area of great need in Bristol.

Amount awarded: **£1,000**



## Read Easy Blandford;

put forward by Magna Housing

The aim of Read Easy Blandford is to educate the public about adult literacy. They recruit, train, organise and support volunteers who commit their time to helping adults with reading difficulties.

Amount awarded: **£1,000**

## Living Tree;

put forward by Magna Housing

Living Tree operates in Bridport, Dorset, and the surrounding villages, supporting people with cancer. They help individuals, their carers and families, to live well, with and beyond cancer.

Amount awarded: **£995**



# WPA

Bron Afon Housing is a founder member of the WPA. Working with Community Foundation Wales, they led the distribution of **£10,000** in grants to **15** local projects in the first year of the WPA Community Benefit Fund.

Brookland House, a retirement home with around **25** residents, was one recipient. Bron Afon manages the home and identified the need for digital skills within this community.

The aim of the grant was helping all residents get up to speed with technology, by giving them access to laptops and tablets and establishing a broadband service.

Digital skills are often taken for granted by people who grew up with the internet, but they are out of reach for many people who were born before the internet's widespread use.

Brookland House residents have joined an online group called 'Cwmbran Past & Present'. Many of the residents grew up and worked in the area and are enjoying uploading pictures from their past and filling in the blanks where history has been missed.



**£10,000**

in grants to 15 local projects in the first year of the WPA Community Benefit Fund.



Many of the residents grew up and worked in the area and are enjoying uploading pictures from their past and filling in the blanks where history has been missed.

Members of SPA work with the Lintel Trust to distribute their Community Benefit Fund. They are now in their second wave of projects, with a significant fund of **£130,000** being distributed in 2018/19, alongside a further **£75,000** in match funding.

The Lintel Trust is the only charity in Scotland with a focus on the provision of small grants to help social housing and community based projects. They help source and qualify suitable projects that address one of the following areas:

- Digital participation
- Employability
- Social inclusion
- Local community projects
- Financial inclusion

The projects selected have been wide-ranging and meaningful, and the impact of the grants significant. Eleven projects are now underway in the second wave of activity, some of which are highlighted here.

### **Equal Voices;**

put forward by Perth & Kinross Council

The Equal Voices project started in 2017 and due to its great success, Perth & Kinross Council have decided to expand it. Equal Voices aims to encourage different equality protected communities to work together to share digital learning, skills and knowledge and maximise intergenerational activities.

### **Linstone Community Support;**

put forward by Linstone Housing Association

Linstone Housing Association's Community Support programme is an overarching project to support a wide range of tenants including: paid work experience for those furthest from employment, tenant first aid training, intergenerational community video production and a community hub creative improvement programme to be undertaken by Impact Arts.

### **Tackling Holiday Hunger;**

put forward by South Ayrshire Council

First introduced as a pilot project through the SPA fund last year, South Ayrshire Council have continued the programme and are extending it to include additional areas. These areas have been identified as being in the worst 5% and 15% of deprivation in the whole of Scotland. In addition to nutritionally balanced packed lunches for each child, the project provides a number of holiday activities.

### **Modern Apprentices;**

put forward by Clyde Valley Housing Association

Clyde Valley Housing Association is using the SPA Community Benefit Fund to support a three-year modern apprenticeship in Gas Service Engineering, Carpentry and Joinery. They are collaborating with the community through local schools and contractors to provide local employment opportunities.



# OUR LOCALISED NETWORK

We made the strategic decision in 2014 to alter our organisational structure. The localisation agenda of the UK, Scottish and Welsh governments required us to have a greater understanding of our clients' local aims and needs and this in turn emphasised the importance of having full knowledge of local suppliers.

We opted for a dynamic localised network model and agreed to set up disparate operational businesses to signify our commitment to localisation and to bring members in each part of GB together. Through discussion with our members we knew they are interested in opportunities for collective action that could have a bigger impact on their communities.

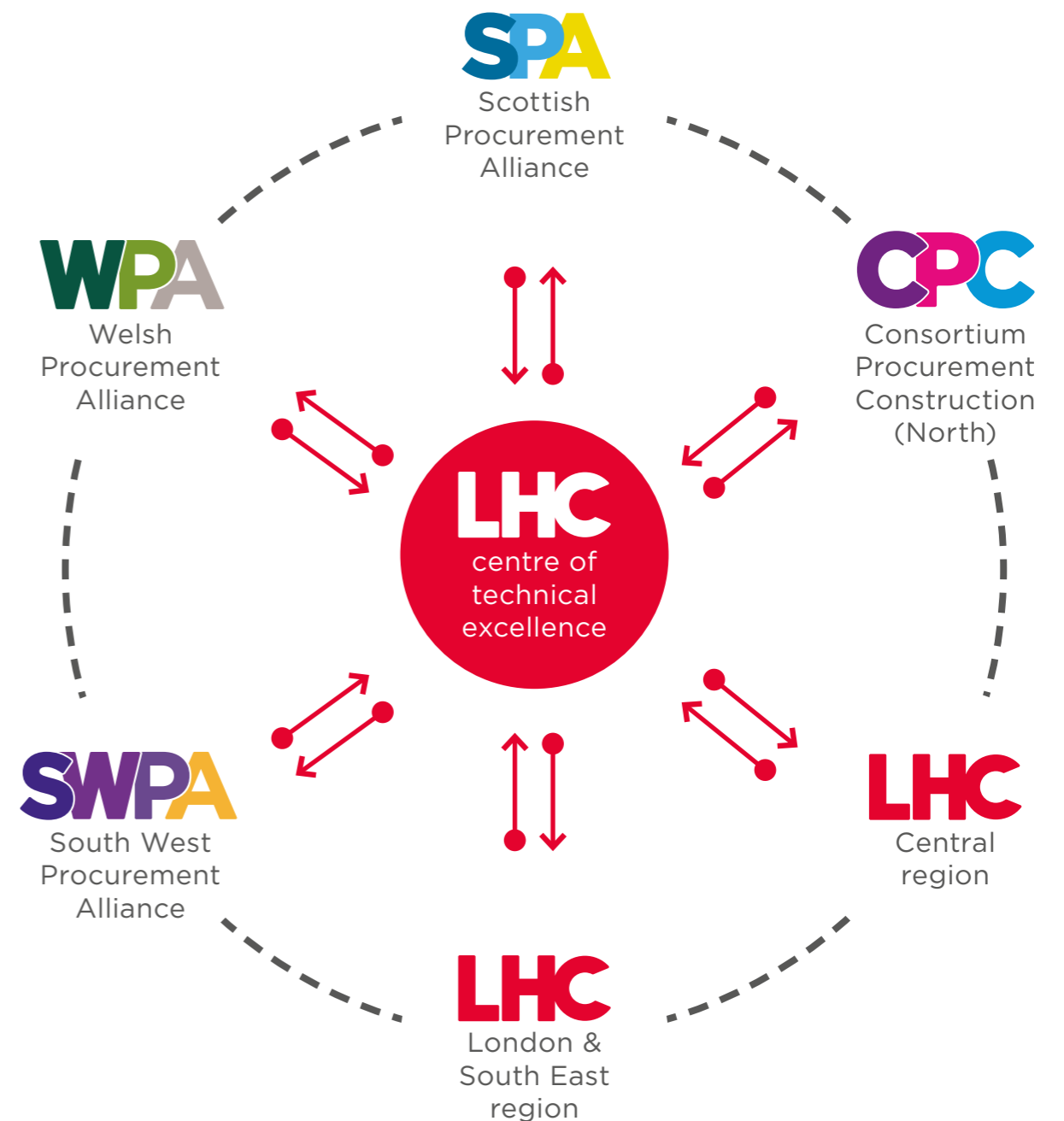
The Scottish Procurement Alliance (SPA) and Welsh Procurement Alliance (WPA) have made major progress this year. Members are sharing their challenges and insights. Community Benefit Funds are helping local charities and social causes. Members are also working together to tailor our frameworks to ensure they support local requirements.

Our South West England membership group is now coming together as the South West Procurement Alliance (SWPA) and LHC Central and London South East have formed long lasting and strong client relationships. In partnership with Northern Housing Consortium, we are extending our range of service through the creation of Consortium Procurement Construction (CPC).

The approach we've taken allows LHC - our core brand - to reinforce its position as a centre of technical and procurement excellence. We invest in technical, regulatory and service expertise and use our knowledge to develop the products our clients across Great Britain need.

Our six local hubs actively contribute to our insights, as knowledge sharing between LHC and the local hubs is constant, in both directions. This process is fundamental to our organisation successfully serving local projects and agendas.

# KNOWLEDGE SHARING ACROSS OUR NETWORK



# CREATING OUR PROJECTS

This year LHC frameworks were used on 598 projects by 248 clients. Clients trust the procurement process we offer because of the detailed consultation process we carry out before we produce each framework; the technical experts we have in-house who lead the consultation process; and the ongoing support we provide throughout the procurement and project lifecycle.

Our consultation process involves close engagement with clients to understand the works, products and services they need and detailed research on the latest solutions available from supplier companies all over Great Britain.

As well as making sure our frameworks are technically excellent, we incorporate wide-ranging additional criteria to guarantee regulatory compliance, sustainability and local community objectives are met.

Our thorough process of crafting every framework, to ensure appointed companies can fulfil all standards and requirements, removes this workload from clients. As the intermediary between clients and suppliers, we create a common language that ensures everyone understands the terms of purchase. This clarity enables projects to begin, progress effectively, and complete sooner.



## COMMITTED TO MMC

Modern Methods of Construction (MMC) is a definition framework created by the UK government, containing seven categories of modern construction services. We're aligning our modern methods frameworks with these categories to help create a common language and shared understanding across the industry. This will aid collaboration between social housing providers and their homebuilding partners and further the adoption of

pre-manufacturing, site-based materials and process innovations. Building on the very successful NH1 framework, this year we developed our NH2 framework for Offsite Construction of New Homes, which incorporates volumetric and panelised solutions. NH2 addresses categories 1 and 2 of the MMC definition framework. We have more frameworks in the pipeline which will address categories 3-7 for both housing and non-housing applications.

“LET'S HAVE A CHAT”



## COMMITTED TO ENERGY EFFICIENCY

In terms of number of call-offs, our best performing framework in 2018-19 was our N7 Energy Efficiency framework. This includes a whole range of measures from photovoltaic panels to air source heat pumps and biomass heaters to photovoltaic systems. A new N8 framework will be retendered during 2019 to help clients meet the challenging demands for reduced carbon emissions. Our new NH2 framework for offsite housing has a specific workflow for enhanced efficiency solutions.





# USING OUR PRODUCTS

The diagram opposite shows the process a supplier completes to become an LHC Appointed Company. Clients then 'call-off' projects to be delivered under the terms of that framework and award those contracts to the appointed suppliers. LHC continues to provide support to both client and supplier once a project is live.



## Supplier questionnaire

**Suppliers complete a pre-qualification questionnaire accessing:**

- Company standing
- Financial standing, employment practices, environmental awareness, capacity and geographical range
- Installation capability
- Technical capability
- Quality systems management capability
- Experience of supply to the public sector

## Offer documents and evaluation

**Selected suppliers submit offer documents covering:**

- Specifications for products and services
- Testing and certification
- Service capability
- Pricing

Scores are then awarded to each supplier in respect of each evaluation criteria

**A detailed evaluation report is prepared which shows each tenderer a:**

- Weighted score under each heading
- Value for money index
- Company or companies recommended for appointment

## Awarding contracts 'call-offs'

**When buyers are ready to choose a supplier for an individual project, they should start the process by talking to LHC. We will coordinate either:**

- A mini competition involves all capable LHC Appointed Companies
- A direct award is made to a single company, with justifiable reasoning, without reopening competition

## Works commence / complete

**LHC provides support and technical assistance as required, throughout the life of a project to ensure:**

- High-quality standards are maintained
- Service levels are fulfilled
- Delivery periods are met

We actively pursue feedback on our projects in order to confirm an excellent client journey.

# FRAMEWORKS



## CONSTRUCTION, EXTENSION & REFURBISHMENT

**NH**  
OFFSITE CONSTRUCTION OF NEW HOMES

---

**H1**  
HOUSING CONSTRUCTION & CONSULTANCY

---

**SCB**  
SCHOOLS & COMMUNITY BUILDINGS

---

**N**  
GENERAL REFURBISHMENT

---

**MB**  
MODULAR BUILDINGS

---



## ROOFING, WINDOWS & DOORS

**PR**  
PITCHED ROOFING

---

**FR**  
FLAT ROOFING

---

**C**  
ENTRANCE DOORSETS

---

**CED**  
COMMUNAL ENTRANCE DOORS

---

**A**  
WINDOWS & DOORS - ALUMINIUM

---

**U**  
WINDOWS & DOORS - PVC-U

---

**T**  
WINDOWS & DOORS - TIMBER

---



## KITCHENS & BATHROOMS

**KB**  
KITCHEN & BATHROOM REPLACEMENTS

---

**K**  
SUPPLY OF KITCHEN UNITS & WORKTOPS

---



## ENERGY EFFICIENCY

**N**  
ENERGY EFFICIENCY & REFURBISHMENT

---

**HS**  
HEATING SERVICES

---



## PROPERTY PROTECTION & MAINTENANCE

**AS**  
ASBESTOS SERVICES

---

**FS**  
FIRE SAFETY

---

**V**  
VACANT PROPERTY PROTECTION & ASSOCIATED SERVICES

---

**WM**  
WATER MANAGEMENT

---

## PEOPLE WITH PURPOSE

Our team brings together experienced people from diverse backgrounds: public and private sector organisations, civil engineering, construction, M&E contracting, in-house procurement, and housing associations.

Collectively they ensure our clients and appointed companies have the information and insights they need to specify, procure and tender for complex construction, refurbishment and maintenance projects.

Two of our more recent joiners, Ibrar Mian, Technical Support Manager for WPA, and Corinne Kemp, Marketing Communications Officer for SPA, talk about the variety of work they're involved in every day, and the motivation they feel working for an organisation with purpose.



## CORINNE KEMP

Marketing Communications Officer, SPA

Before joining Scottish Procurement Alliance (SPA), I was responsible for online communications for University Hospitals of Morecambe Bay NHS Foundation Trust, where I soon learned there isn't a typical day in the public sector! It's equally diverse in my role here, as I'm responsible for communications with our partners, appointed companies, community groups and the public at large.

We want local citizens, government and businesses to understand the impact our work has on people. There's a human element to every building and home that we help build or improve through our frameworks. Our Energy Efficiency framework, for example, supports warmer homes and lower energy bills, on top of reducing carbon emissions.

People are sometimes homeless until they get a flat, so the faster we can build homes - increasingly through our offsite construction frameworks - the quicker the shortfall in housing will be addressed in our community. It's my job to get these human stories out there. It makes it easier for people to understand what we do.

Social media is a really useful channel and a regular part of my day. We're never short of stories to post and information to share. We've recently had our AGM, launched our NH2 framework for Offsite Construction of New Homes, and have some incredible news about the impact of our Community Benefit Fund.

The Community Benefit Fund is closely tied to our purpose as an organisation. It's another way we help to create better lives for local communities, and I find it very motivating. One of our grants supported a craft club, which one lady who had lived on her own for a long time decided to join. Not only did she make friends, she met someone she went on to marry! Creating even small opportunities for social contact can change lives.

One of the big messages I'm helping to communicate this year is SPA's added value service for our partners from procurement and technical advice to client support and joint marketing opportunities. At SPA we are committed to supporting our partners and have recently added two new staff members to help with this. We currently have over 400 live projects underway, which is the reason why I never have a typical day.

## IBRAR MIAN

Technical Support Manager, WPA

I've worked for WPA for just three months but was aware of the organisation before joining. I previously worked for a housing association in Wales, where part of my role was producing procurement and specification documentation for refurbishment and new build projects.

I've been able to transfer those skills to WPA and broaden the range of building, refurbishment and maintenance projects I'm involved in. I work closely with our client partners every day to understand their needs and the drivers from the Welsh Government.

In the coming weeks, I'm focusing more of my time travelling to meet Appointed Companies. There's a fantastic two-way exchange of information that happens there and the WPA team works hard to maintain dialogue before, during and after projects.

I'm sensing a real momentum in Wales around finding innovative ways to tackle carbon reduction and housing challenges.

The recent launch of our NH2 framework for Offsite Construction of New Homes has prompted plenty of conversation and I expect it to play a big role in faster delivery of more energy efficient homes.

It's motivating to be involved in projects that reflect the optimism I had about energy efficient buildings when I wrote my university dissertation 12 years ago. It's taken a long time to get here but organisations appear to be ready for change. I'm looking forward to seeing lots of offsite construction projects through and helping to create the homes people need.

I always keep in mind a mantra of a housing association I am involved with: "not just housing". Through the work we do at the WPA we're making an impact on people's lives. Helping to deliver homes, creating jobs, growing skills, supporting businesses, leaving a legacy. Construction isn't just about bricks and mortar.

Two years from now, I'm hoping to see some of the innovations we're helping to introduce fully in place and making a difference to communities.



Through the work we do we're making an impact on people's lives. Giving them homes, creating jobs, growing skills, supporting businesses, leaving a legacy. Construction isn't just about bricks and mortar.

# PARTNERSHIPS THAT GROW

A key point of differentiation for LHC is our partnership approach. We go way beyond administering the use of frameworks. We facilitate in-depth conversations and knowledge development between our clients' organisations and Appointed Companies, to drive best practice solutions, introduce reliable innovation and ensure successful project delivery.

Our clients need absolute reassurance that their money will be well spent. That projects and suppliers will deliver the quality homes and buildings their local communities need at the price that was agreed. They also need to know their sustainability objectives will be met, local suppliers will be used as far as possible, and guidance and support is at hand from project definition all the way through to completion.

Suppliers who become appointed companies on LHC frameworks are looking for opportunities to grow their business. We go further than other procurement service providers in this regard. Yes, we highlight projects but more importantly we help to build markets, by promoting new approaches and solutions to our clients' construction, refurbishment and maintenance challenges. Ultimately creating more demand.

Our Appointed Companies are a huge source of information and insights and we strive to maintain continuous engagement with them. We are also creating more opportunities for our Appointed Companies to come together, as collaboration between them is equally key for driving market demand.

This is particularly true in the case of modern methods of construction (MMC).

We want Appointed Companies on our NH2 framework for Offsite Construction of New Homes, to work together with LHC to help clients overcome the barriers to MMC adoption. This could include development of shared designs, enabling multiple offsite manufacturers to more easily meet aggregated demand from housing providers.

There are huge opportunities ahead for even greater partnership and collaborative working between LHC, our clients, and Appointed Companies. We have now adopted the new Framework Alliance Contract, FAC-1, to facilitate such collaboration.





## **WORKING IN PARTNERSHIP WITH CCG**

CCG (Scotland) Ltd is a privately-owned construction and manufacturing business. They have eight divisions including an offsite manufacturing facility for production of timber systems, windows and doors. In addition to construction and manufacturing services, they provide bespoke M&E services and planned maintenance to existing buildings.

CCG have worked with SPA since 2016 and have delivered over 200 affordable homes on our NH1 framework for Offsite Construction of New Homes. They've also completed over 1,000 planned maintenance installations on our KB3 framework for Kitchens and Bathroom Replacements, supporting social housing providers across Scotland. In total they've completed 47 projects on SPA frameworks, to a total value of nearly £113 million.

Working with SPA, CCG have successfully established strategic partnerships with several local authorities, including East Ayrshire Council, West Dunbartonshire Council, and Perth and Kinross Council. These partnerships have generated a pipeline of offsite construction projects for CCG extending beyond 2021.

Cassillis Court is a flagship project completed by CCG on our NH1 framework. Close collaboration between CCG, East Ayrshire Council and MAST Architects delivered a bespoke housing solution of 11 two-bedroom properties. The project recycled an existing asset and incorporated bespoke disabled access in three of the properties. The project won SPA's Best Housing Project Award in 2018.

## WORKING IN PARTNERSHIP WITH ANGLIAN BUILDING PRODUCTS

Anglian Building Products (ABP) is the large projects division of Anglian Group. They provide window, door and insulation services to several market sectors including education, social housing, the military, developers and main contractors. They operate across England, Scotland and Wales.

As a UK-wide supplier, ABP has close working relationships with all six of LHC's local hubs and has benefited from the relationships LHC has established through its localised approach. ABP also sustains a close, knowledge-sharing relationship with LHC's centre of technical excellence. Both parties exchange insights on technical developments, policy changes and regulatory drivers.

An Appointed Company on LHC's frameworks for windows and doors for over 20 years, the total value of ABP projects amounts to over £30 million. Most recently they've been involved in a window replacement scheme worth £1.4 million, awarded by Darlington Borough Council.

The consultation process with clients is an important part of ABP's offer, as they seek to provide the best solution to diverse requirements including energy efficiency and reduction in fuel poverty, safety and security, noise pollution, and cost effectiveness.

LHC is a valued partner in this consultation process, appreciated by ABP for its independent, not-for-profit status and strength at helping to resolve contractual or project challenges.



LHC is a valued partner in this consultation process, appreciated by ABP for its independent, not-for-profit status and strength at helping to resolve contractual or project challenges.

# APPOINTED COMPANIES

## Construction, Extension & Refurbishment

### Offsite Construction of New Homes (NH1)

- Caledonian Modular
- CCG (Scotland) Ltd
- City West Works
- Cruden Investments Ltd
- ENGIE Regeneration
- F1 Modular
- Galliford Try Partnerships Ltd
- Hill Partnership
- Rollalong Ltd
- Seddon Construction

### Offsite Construction (NH2)

- Ashley House plc
- BWF Construction Services Ltd
- Castleoak Care Partnerships Limited
- CCG (Scotland) Ltd
- Engie Regeneration Limited
- Hadden Group
- Hatch Homes Accelerator Limited
- Ilke Homes Limited
- Innovare Systems Limited
- ISO Spaces South West Limited

- Kenton Jones Limited
- Lesko Modular Group LTD
- Local Homes
- Modular-AR Limited
- Rollalong Ltd
- The McAvoy Group Limited

### Housebuilding Construction and Consultancy (H1)

- AECOM Ltd
- Aitken Turnbull Architects
- Allan & Hanel Ltd
- Anderson Bell Christie
- Andrew Shephard Construction
- Arch Henderson
- AS Homes (Scotland) Limited
- Ashleigh (Scotland) Ltd
- ASSIST Design
- Atelier Ten
- Baker Hicks Ltd
- Baker Mallett LLP
- Bancon Construction LTD
- Brown + Wallace
- Brownriggs
- C G Fry & Son Ltd
- Camerons Ltd
- Champion Homes Ltd
- Caroll Ltd
- CCG (Scotland) Ltd

- CDM Scotland Ltd
- Chap Group (Aberdeen) Ltd
- Classic Builders (South West) Limited
- Collective Architecture
- Cruden Building & Renewals Ltd
- Cundall
- Currie & Brown UK Ltd
- David Adamson & Partners Ltd
- David R Murray & Associates
- ECD Architects Ltd
- E G Carter & Co Ltd
- Elder and Cannon Architects Ltd
- Encon Construction Ltd
- Engie Regeneration Limited
- Esh Construction Limited
- E W Beard LTD
- Ewing Somerville Partnership (Scotland) Ltd
- Fairhurst
- Faithful+Gould
- F G Burnett Ltd
- Galliford Try Partnerships Ltd
- GHPC Group Ltd
- Grant Murray Architects Ltd
- Hadden Group
- Halliday Fraser Munro

- Hardies LLP
- Harley Haddow (Edinburgh) Ltd
- Hawthorne Boyle Ltd
- Henstaff Construction Ltd
- Hickton Consultants Ltd
- Holmes Miller Ltd
- Hulley & Kirkwood Consulting Engineers Ltd
- Hypostle Architects
- IMG Quality Control
- J Harper & Sons (Leominster) Ltd
- James MacQueen Building Contractors Ltd
- Jehu Project Services
- jmarshitects
- John Gilbert Architects
- Jones & Maher Ltd
- JR Group
- Lovell Partnerships Limited
- Mace Limited
- Mackie Ramsay Taylor Architects
- Martin Aitken Associates
- Mast Architects
- McCue & Porter LLP
- McGowan Miller Construction Consultants
- McTaggart Construction Limited
- Mi-space (UK) Limited

- M M Miller (Wick) Ltd
- Monmouthshire HA Ltd (inc Capsel Ltd)
- Morris & Spottiswood
- NORR Consultants Ltd
- Ove Arup & Partners Ltd
- P&P Building & Roofing Contractors Ltd
- Pert Bruce Construction Limited
- Price & Myers LLP
- Ramage Young Design Ltd
- Reid Associates
- Renewable Energy Consultants (Scotland) Ltd
- Robert Potter & Partners LLP
- Roberston Group Ltd
- Robinson Low Francis LLP
- Ryden LLP
- Scott Bennett Associates Ltd
- Sentinel Clerk of Works Ltd
- Spetisbury Construction Limited
- Stewart and Shields
- Symons Construction Ltd
- Thomson Gray Ltd
- Turner & Townsend Project Management Ltd
- TUV SUD Ltd
- Wardell Armstrong LLP
- Waterman Structures Ltd

- Wates Construction Limited

### Schools and Community Buildings (SCB2)

- Aura Newcastle
- CCG (Scotland) Ltd
- Contract Services (SW)
- Esh Construction Limited
- Farrans T/A Northstone
- Galliford Try Partnerships Ltd
- GHI Contracts
- Hadden Group
- Henstaff Construction Ltd
- Jarvis Contracting
- Kier Construction
- Kind Diamond BC
- M&J Group (Construction & Roofing)
- Manley Construction
- McLaughlin & Harvey
- Morgan Sindall
- Novus Property Solutions
- Robertson Construction
- Seddon Construction
- Sir Robert McAlpine
- Speller Metcalfe
- VINCI Facilities
- Willmott Dixon



### **Modular Buildings (MB1)**

- Extraspace Solutions (UK)
- Module-AR
- MTX Contracts
- Portakabin
- The McAvoy Group
- Wernick Buildings
- Western Building Systems

### **Roofing, Windows & Doors**

#### **Pitched Roofing (PR3)**

- A Connolly
- AC Whyte
- Acclaim Contracts
- Adlard
- Allied
- Amber Construction Services
- Aspect East Anglia Ltd
- Avonside
- Breyer Group
- Casey
- CB Servicing
- CWG Roofing
- DLP
- Doors+
- ENGIE Regeneration
- G Roofing
- GM Jones
- Greenough & Sons
- Hodgson Sayers Ltd
- Innerscity
- Jackson & Jackson

- Jennings
- John Flowers
- JR Scaff
- Lacy
- M&J Group (Construction & Roofing)
- Maguire Brothers
- Mi-Space UK
- RBP
- Robertson Construction
- Rydale
- SBS
- Skyform
- Superior
- Sustain
- Swindels
- Synergy
- Wates Living Space
- Wensley
- WRPS

#### **Flat Roofing (FR2)**

- Acclaim Contracts
- Allard Construction
- Alumasc
- Amber Construction Services
- Apex Roofing Anglia
- Bauder
- BBR Roofing
- Breyer Group
- Briggs Amasco also trading as Hyflex, Aperture and BAM
- Cambridge Flat Roofing Co

- Central Roofing & Building Services
- Corstorphine Roofing & Building
- CWG Roofing
- DFR Roofing
- Everlast Waterproofing
- Fulwood Roofing Services (Northern)
- GMG Contractors
- Graham Roofing (Scotland) Ltd
- Helix Roofing Contractors
- Higham Flat Roofing
- Hodgson Sayers Ltd
- Hugh L.S McConnell
- ICB
- Ice Roofing
- Ifield & Barrett Roofing
- IKO
- J Randall Roofing Contractors
- James Breck
- JMG Roofing
- John Flowers
- K Pendlebury & Sons
- Langley
- Liquid Roofing
- M&J Group (Construction & Roofing)
- Mac Roofing & Contracting
- Macleod Roofing
- Maguire Brothers
- Midland Felt Roofing
- Mitie Tilley Roofing

- Nautilus Roofing & Exteriors
- P&M Group trading as ISD Solutions
- Procladd (Scotland)
- R Benson Property Maintenance
- Rateavon
- Rio Asphalt
- Rosebank RS
- Russell Trew
- Sothall Roofing Specialists
- SPV Road Carpet
- Superior Roofing & Building Services
- Teams Roofing
- Topek Scotland
- Topek Southern
- Weatherproofing Advisors

#### **Entrance Doorsets (C7)**

- Diamond Build
- Graham Holmes Astraseal
- IG Doors
- Permadoor
- Shellan
- Sidey
- Solar
- Sovereign
- Thexton

#### **Communal Entrance Doorsets (CED1)**

- Bamford
- CCSS
- Martec
- NEOS Protect
- Warrior

#### **Windows and Doors - Aluminium (A6)**

- 3D TVAG
- AWS Turner Fain
- Bowater
- Euro
- Graham Holmes Astraseal
- Hazlemere
- Joedan
- Sovereign
- Symphony

#### **Windows and Doors - PVC-U (WD1 U10)**

- Anglian Building Products
- Bowater
- CMS
- CR Smith
- Graham Holmes Astraseal
- IDM
- Nationwide
- Rooms & Views
- SBP
- Sidey
- Solar
- Sovereign

- The Window Co
- Walker
- Wall-Lag

#### **Windows and Doors - Timber (WD1 T4)**

- Arden Bowater
- CCG (Scotland) Ltd
- Heron
- Sashless
- Sidey
- Sovereign
- The Window Co
- TRC

## Property Protection & Maintenance

### Vacant Property Protection (V7)

- Orbis Protect
- SPS
- Doorguard
- VPS (UK)

### Asbestos Works and Services (AS2)

- A&D Environmental Services Ltd
- AA Woods Building Services Ltd
- ACS Physical Risk Control Ltd
- Anchem Laboratories Ltd
- Armstrong York Asbestos Environmental Ltd
- Asbestech Ltd
- Asbestos Control and Treatment Ltd
- Aspect Contracts Ltd
- Bond Demolition Ltd
- Capstan Group Services Ltd
- Carymar Construction Services Ltd
- Chamic Industrial Services Ltd
- DMW Environmental Safety Ltd
- Ductclean (UK) Ltd

- E.D.P Health, Safety and Environment Consultants Ltd
- em1 Ltd
- Enquin Environmental Ltd
- Enviraz (Scotland) Ltd
- Envirocall Ltd
- Environmental Essentials Ltd
- Environtec Limited
- Erith Contractors Ltd
- European Asbestos Services
- Forest Environmental Limited
- Healthy Buildings (Ireland) Ltd T/A HBE
- Keltbray Ltd T/A Keltbray Environmental Solutions
- Life Environmental Services Ltd
- Lucion Environmental Ltd
- MCP Environmental
- Nichol Associates Limited
- Northern Asbestos Services Ltd
- PA Group UK Ltd
- Pennington Choices Ltd
- Resource & Environmental Consultants Ltd
- Santia Asbestos Management Ltd

- Severn Insulation Co. Ltd T/A Severn Integrated Services
- SGS MIS Environmental Ltd
- Shield Environmental Services Ltd
- SOCOTEC Asbestos Ltd
- Tersus Consultancy Ltd
- Thames Laboratories
- Tolent Solutions Ltd
- Vega Environmental Consultants Ltd

### Legionella Control and Water Management (WM1)

- Acorn Chemical Services Ltd
- Clearwater Technology Ltd
- Environmental Scientifics Group Limited
- Graham Asset Management Ltd T/A Graham Environmental Services
- H2O Cost Reduction Services Limited T/A H2O Legionella Control Services
- Healthy Buildings (Ireland) Ltd T/A HBE
- HSL Compliance Ltd
- Integrated Water Services Ltd

- Northumbrian Water Limited
- SMS Environmental Limited
- Socotec UK Limited
- WSP UK Ltd

### Fire Safety - Consultancy (FS1-C)

- Allsaved Ltd
- FCS-live Ltd
- Fire Protection Association
- Firerite UK LTD
- International Fire Consultants Ltd
- Metro SRM LLP
- Nulogic Fire Ltd
- Oakleaf Surveying Ltd
- Pennington Choices Ltd
- Ridge and Partners LLP
- Riskmonitor Ltd
- Trenton Fire Ltd
- Turner & Townsend Project Management Ltd

### Fire Safety - Passive Fire Protection (FS1-P)

- Checkmate Fire Solutions Limited
- CLC Contractors Limited
- Diamond Build PLC
- Global HSE Solutions Ltd
- Gunite (Eastern) Ltd
- Ian Williams Limited

- Neo Property Solutions Ltd
- Novus Property Solutions Limited
- OpenView Security Solutions Limited
- Propertyserve UK Ltd

## Kitchens & Bathrooms

### Kitchen and Bathroom Replacements (KB3)

- Amber Construction Services
- Axis Europe
- Breyer Group
- BSW Building Services Ltd
- CCG (Scotland) Ltd
- Chas Berger
- City West Works
- CLC Contractors
- Cuttle
- D Brown
- Durkan
- DW Contractors
- ENGIE Regeneration
- Esh Construction Limited
- Fortem (Wilmott Dixon Group)
- Foster Pty Maintenance
- FSG Property Services
- FT Finley & Co
- GM Jones
- Hardyman Group

- Hillrose Property
- Ian Williams
- Inex
- J Tomlinson
- L&D Plumbing & Tiling
- Lockwoods Construction
- Lovell Partnerships Limited
- Masher Brothers
- McTear Contracts
- MD Bldg Services
- Mears
- Mi-Space UK
- Mitie Pty Services
- Moores Furniture Grp
- Mulalley & Co
- Niblock Bldg Contracts
- NKS Contracts
- Northern Bear
- Polyteck Building Services
- Quill Construction
- RT Contractors
- Seddon Construction
- TH Michaels
- TMN Contractors
- TSG Bldg Services
- United house
- Vinci Construction
- Wates Living Space
- Wright Build

### Supply of Kitchen Units and Worktops (K6)

- City Building (Contracts) LLP
- Joinery & Timber Creations (65) Ltd
- Magnet Ltd
- Moores Furniture Group
- Richmond Cabinets Ltd
- Rixonway Kitchens
- The Symphony Group Plc

### Energy Efficiency

#### Energy Efficiency and Refurbishment (N7)

- Aaron Services Limited
- ABSOLUTE Solar & Wind
- AC Whyte
- Active Energy
- Amber Construction Services
- Anglian Building Products
- Aran Services
- Aspiration Energy
- BCA Insulation
- BG (ECL)
- BG (PH Jones)
- Biofutures
- Campbell & Kennedy
- CCG (Scotland) Ltd
- City West Works
- Cornerstone

- Currie & Brown
- ENGIE Regeneration
- EON Energy Solutions Ltd
- Everwarm
- FES Ltd
- Fortem (Wilmott Dixon Group)
- GEP Environmental
- Insta Group
- Lawtech group
- Mears
- Mi-Space UK
- Osborne Energy
- Pellings LLP
- Polyteck Building Services
- SBS (Sustainable Building Services)
- SERS Energy Ltd
- Skyform Scotland Ltd
- Sure Maintenance Ltd
- Thextons Property Services
- Thrift Energy Ltd
- Turner Facilities Management
- Virtus Consult
- Volker Laser
- Wates Living Space

#### Heating Services (HS1)

- Aaron Services Limited
- British Gas Social Housing
- British Gas T/A PH Jones
- BSW Heating Ltd

- Certsure
- CORGI Technical Services
- Dalex Systems
- DFP Services Ltd
- Everwarm
- Gas Contract Services
- Hewer FM
- J Tomlinson
- K&T Heating Services
- PH Jones
- Sure Maintenance
- Swale Heating
- T Brown Group
- TSG Building Services

# CLIENTS

- Aberdeen City Council
- Abertay Housing Association Ltd
- Adur District Council
- Almond Housing Association Ltd
- Amicus Horizon Ltd
- Ancho Housing Association
- Angus Council
- Antonine Housing Association
- Aragon Housing Association (Grand Union Group)
- Archer Academy
- Arches Housing Association
- Argyll & Bute Council
- Arun District Council
- Atrium Group (The)
- Avanti House Free School - Primary
- Axiom Housing Association
- B3 Living
- Babergh District Council
- Barnet Homes
- Barnet and Southgate College
- Basildon Borough Council
- Bedford Borough Council
- Believe Housing
- Berkeley University Technical College
- Bernicia Group
- Berwickshire Housing Association Ltd
- Beyond Housing
- Blackwood Group
- Blaenau Gwent County Borough Council
- Bolton Metropolitan Borough Council
- Bracknell Forest Homes
- Broadland Housing Association Ltd
- Bromford Housing Group
- Buckinghamshire County Council
- Buckinghamshire Healthcare NHS Trust
- Caerphilly County Borough Council
- Cairn Housing Association Ltd
- Cardiff Council
- Carmarthenshire County Council
- Castle Rock Edinvar Housing Association Ltd (PlfP Group)
- Central Bedfordshire Council
- Central and Cecil Housing Trust
- Cestria Community Housing Association Ltd (Karbon Homes)
- Charter Housing Association (Pobl Group)
- Chelmer Housing Partnership
- Chelmsford City Council
- Cherwell District Council
- Chesterfield Borough Council
- Clackmannanshire Council
- Clyde Valley Housing Association Ltd
- Corby Borough Council
- Cornwall Council
- Corus Homes
- County Durham Housing Group
- Crowland Primary School
- Croydon Churches Housing Association
- Cunninghame Housing Association Ltd
- Dale and Valley Homes
- Dalmuir Park Housing Association Ltd
- Darlington Borough Council
- Deaf Blind UK
- Derwent Living (Places for People Group)
- Derwentside Homes (Karbon Homes)
- Diocese of Norwich Education and Academies Trust
- Doncaster Metropolitan Borough Council
- Dorset Healthcare University NHS Foundation Trust

- Dudley Metropolitan Borough Council
- Dumfries & Galloway Council
- Dumfries & Galloway Housing Partnership
- Dundee District Council
- E-ACT (MAT)
- ELUTec - East London University Technical College
- EMH Group
- East Ayrshire Council
- East Dunbartonshire Council
- East London Arts & Music
- East Lothian Council
- East Renfrewshire Council
- Education Development Trust
- Education Swanage Free School
- Eildon Housing Association Ltd
- Epping Forest District Council
- Essex County Council
- Family Mosaic Housing Group
- Feltham Community College - Logic Studio School
- Ferguslie Park Housing Association Ltd
- Fife Housing Association Ltd
- First Wessex
- Flintshire County Council
- Forth Housing Association Ltd
- Franklands Village Housing Association Ltd
- Freebridge Community Housing
- Gatwick School - Crawley Free School Trust
- Glebe Housing Association
- Gravesham Borough Council
- Greensquare Group
- Guildford Borough Council
- HM Revenues and Customs
- Habinteg Housing Association
- Hafod Housing Association
- Hampshire County Council
- Hanover (Scotland) Housing Association
- Hanover HA
- Harlow District Council
- Harris Academy Tottenham
- Harris Primary Free School Bromley
- Harris Primary Free School - Chafford
- Harris Primary Free School, East Dulwich
- Harrogate Borough Council
- Hartlepool Borough Council
- Hawthorn Housing Co-operative
- Heart of England NHS
- Hertford Regional College
- Hertfordshire County Council
- Hertsmere Borough Council
- Hightown Housing Association
- Homes for Haringey
- Homes in Sedgemoor
- Horizon Housing Association Ltd
- Hornsey Housing Trust
- Innisfree Housing Association
- Irvine Housing Association Ltd
- Ixworth Free School
- Judith Kerr, East Dulwich
- Keele University
- Kingdom Housing Association Ltd
- L&Q Group
- Lancaster University
- Lewisham Homes
- Linc-Cymru Housing Association
- Lincoln University
- Link Group Ltd
- Linstone Housing
- Linthouse Housing Association Ltd
- Liverpool City Council
- Liverpool Mutual Housing Trust
- London Borough of Barnet
- London Borough of Camden
- London Borough of Croydon
- London Borough of Ealing
- London Borough of Hackney
- London Borough of Hammersmith and Fulham
- London Borough of Haringey
- London Borough of Harrow
- London Borough of Havering
- London Borough of Islington
- London Borough of Lambeth
- London Borough of Merton
- London Borough of Newham
- London Borough of Sutton
- London Borough of Wandsworth
- London Borough of Barking & Dagenham
- London Borough of Hillingdon
- London Borough of Southwark
- London Borough of Tower Hamlets
- London Borough of Waltham Forest
- London Metropolitan University
- Loreburn Housing Association
- Luton Borough Council
- Lydiate Learning Trust - Studio @ Deyes
- Magna Housing Group
- Manor Estates Housing Association Ltd
- Maryhill Housing Association
- Merlin Housing Society
- Merthyr Valleys Homes Metropolitan
- Mid and West Wales Fire and Rescue Service
- Mid-Essex NHS Trust
- Mid-Suffolk District Council
- Midland Heart
- Monmouthshire Housing Association Ltd
- Moray Council
- New College Durham
- Newlon Housing Trust
- Newport City Homes
- North Devon District Hospital
- North Hertfordshire Homes
- North Lanarkshire Council
- North Star Housing
- North Tyneside Metropolitan Borough Council
- North West Leicestershire District Council
- Northampton Partnership Homes
- Northamptonshire County Council
- Northumberland County Council
- Nottingham City Homes
- Nuneaton & Bedworth Borough Council
- Oadby & Wigston Borough Council
- Oak Tree Housing Association Ltd
- Oasis Waterloo School
- Octavia Group
- Octavia Housing Trust
- One Vision Housing
- Onward Homes
- Orbit Group
- Osprey Housing
- Oxford City Council
- Paradigm Housing Group
- Paragon Housing Association Ltd
- Perth & Kinross Council
- Peterborough City Council
- Pickering & Ferens Homes Housing Association
- Places for People Group Ltd

- Plus Dane Group
- Plymouth University
- Pokesdown Community Primary School
- Port of Leith Housing Association
- Prospect Community Housing
- Radian Group
- Railway Housing Association & Benefit Fund
- Raven Housing Trust Ltd
- Reading Borough Council
- Renfrewshire Council
- Ribble Valley Homes
- Richmond Housing Partnership
- River Clyde Homes
- Rosehill Housing Co-operative Ltd
- Rotherham Metropolitan Borough Council
- Royal Borough of Greenwich
- Royal Borough of Kensington & Chelsea
- Sanctuary Scotland Housing Association Ltd
- Sandwell Metropolitan Borough Council
- Science and Technology Facilities Council
- Scottish Borders Housing Association Ltd
- Scottish Legal Aid Board
- Selwood Housing Group
- Settle Homes
- Sheffield City Council
- Sir Frank Whittle Studio School
- Solihull Community Housing
- South Ayrshire Council
- South Holland District Council
- South Kesteven District Council
- South Lanarkshire Council
- South Northants Homes (Grand Union Group)
- South Tyneside Council
- South Yorkshire & Humberside Police
- Sovereign Housing Association
- Space Studio West London
- St Helens Council
- St Peters (Saltley) Housing Association Ltd
- Stevenage Borough Council
- Stirling Council
- Stoke-on-Trent City Council
- Stonewater Ltd
- Strathclyde Partnership for Transport
- Sutton Housing Partnership
- Tai Calon Community Housing
- Tai Tarian (formerly NPT Homes Ltd)
- Tameside Metropolitan Borough Council
- Thames Valley Police
- The City of Edinburgh Council
- The Guinness Partnership Ltd
- The Highland Council
- The Hyde Group
- The Robert Jones & Agnes Hunt Orthopaedic Hospital NHS
- Thirteen Group
- Thrive Homes
- Thurrock Council
- Tollcross Housing Association Ltd
- Tower Hamlets Homes
- Trust Housing Association Ltd
- University of East Anglia (UEA)
- University of Essex
- University of Reading
- University of Salford
- University of Warwick
- Vale of Glamorgan Council
- Valleys to Coast Housing
- Victory Housing Trust
- Viewpoint Housing Association Ltd
- Viridian Housing
- Vivid Homes
- WREN Secondary School CfBT
- Wakefield & District Housing

## We work with a wide variety of contracting authorities across Great Britain

---



- Wales & West Housing
- Walsall Housing Group
- Watford Borough Council
- Waveney District Council
- Waverley Borough Council
- Waverley Housing
- Wellingborough Homes
- West Dunbartonshire Council
- West Lothian Council
- West of Scotland Housing Association Ltd
- Whiteinch and Scotstoun Housing Association
- Wigan and Leigh Homes
- Wirral Metropolitan Borough Council
- Wokingham Borough Council
- Wolverhampton Homes
- Wolverhampton University
- Worthing Borough Council
- Wrexham County Borough Council
- York Housing Association Ltd
- Yorkshire Ambulance Service NHS Trust
- Your Housing Group

# OUR OPERATIONS

We have a growing and highly committed team who share the public service ethos of our clients and members throughout Great Britain and are driven by achieving excellence in everything we do.



T 01895 274 800

## LHC

Royal House  
4th Floor  
2-4 Vine Street  
Uxbridge, UB8 1QE

[lhc.gov.uk](http://lhc.gov.uk)

[@LHCprocurement](https://twitter.com/LHCprocurement)

[linkedin.com/company/lhc](https://www.linkedin.com/company/lhc)



## SCOTLAND

T 01506 894 395

## SPA

6 Deer Park  
Fairways Business Park  
Livingston, EH54 84F

[scottishprocurement.scot](http://scottishprocurement.scot)

[@ScottishProcure](https://twitter.com/ScottishProcure)

[linkedin.com/company/spa-scottish-procurement-alliance](https://www.linkedin.com/company/spa-scottish-procurement-alliance)



## WALES

T 02920 504 787

## WPA

Regus House  
Falcon Drive  
Cardiff Bay, CF10 4RU

[welshprocurement.cymru](http://welshprocurement.cymru)

[@WelshProcure](https://twitter.com/WelshProcure)

[linkedin.com/company/wpa-welsh-procurement-alliance](https://www.linkedin.com/company/wpa-welsh-procurement-alliance)



## SOUTH WEST ENGLAND

T 01392 574 100

## SWPA

Third Floor  
11-15 Dixs Field  
Exeter  
Devon, EX1 1QA

[swpa.org.uk](http://swpa.org.uk)

[@SWPAprocure](https://twitter.com/SWPAprocure)

[linkedin.com/company/swpa-south-west-procurement-alliance](https://www.linkedin.com/company/swpa-south-west-procurement-alliance)  
(Live from 3rd October 2019)



## NORTHERN ENGLAND

T 07879 424 087

## CPC

2-4 Vine Street  
Uxbridge, UB8 1QE

[cpconstruction.org.uk](http://cpconstruction.org.uk)

[@CPC\\_Procure](https://twitter.com/CPC_Procure)

[linkedin.com/company/consortium-procurement-construction](https://www.linkedin.com/company/consortium-procurement-construction)

# UPCOMING FRAMEWORKS



## WH2 WHOLE HOUSE REFURBISHMENT & IMPROVEMENTS

A framework and DPS for the provision of specialist packages and a multidisciplinary workstream for social housing.

Available December 2019



## OPI1 OFFSITE PROJECT INTEGRATOR

A framework for the provision of specialist construction management services for Modern Methods of Construction.

Available January 2020

---

**LHC.GOV.UK**

England: 01895 274 800

Wales: 02920 504 787

Scotland: 01506 894 395

**Trusted procurement for  
better buildings and homes**